

GOOD BUSINESS JOURNEY



National Climate Change Response Dialogue

November 2014

GOOD BUSINESS JOURNEY 2020

Key focus areas for a diversified Southern Hemisphere retailer?



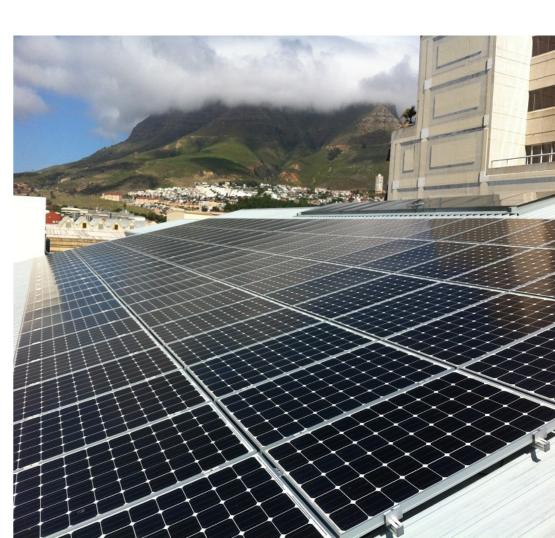
- Ethical trade
- 2 Sustainable farming and sourcing of raw materials
- 3 Scarce water resources
- **4 Energy** efficiency and security
- 5 Reducing **waste** across our business & helping our customers do the same
- 6 Contributing to social development priorities wherever we operate
- 7 Transformation of our business and supply chain
- 8 Health and wellness for our customers and colleagues

WOOLWORTHS



GBJ by numbers – carbon & energy

- •We've reduced energy by almost 38% from our 2004 benchmark
- •We've installed automated lighting in **all** stores
- •We've opened 15 stores that meet platinum green store status
- •We have 45 sites that meet green store status
- •We have 26 CO₂ refrigeration installations
- Clean energy pilots @ head office

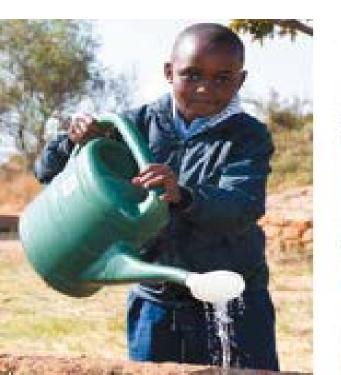


WOOLWORTHS



Woolworths and water

- Our commitment: 50% relative reduction by 2015
- Water storage and recycling
- Committed to
 - Reducing water usage and managing waste water
 - Reducing water effluent in the supply chain
- Water footprinting







Water stewardship

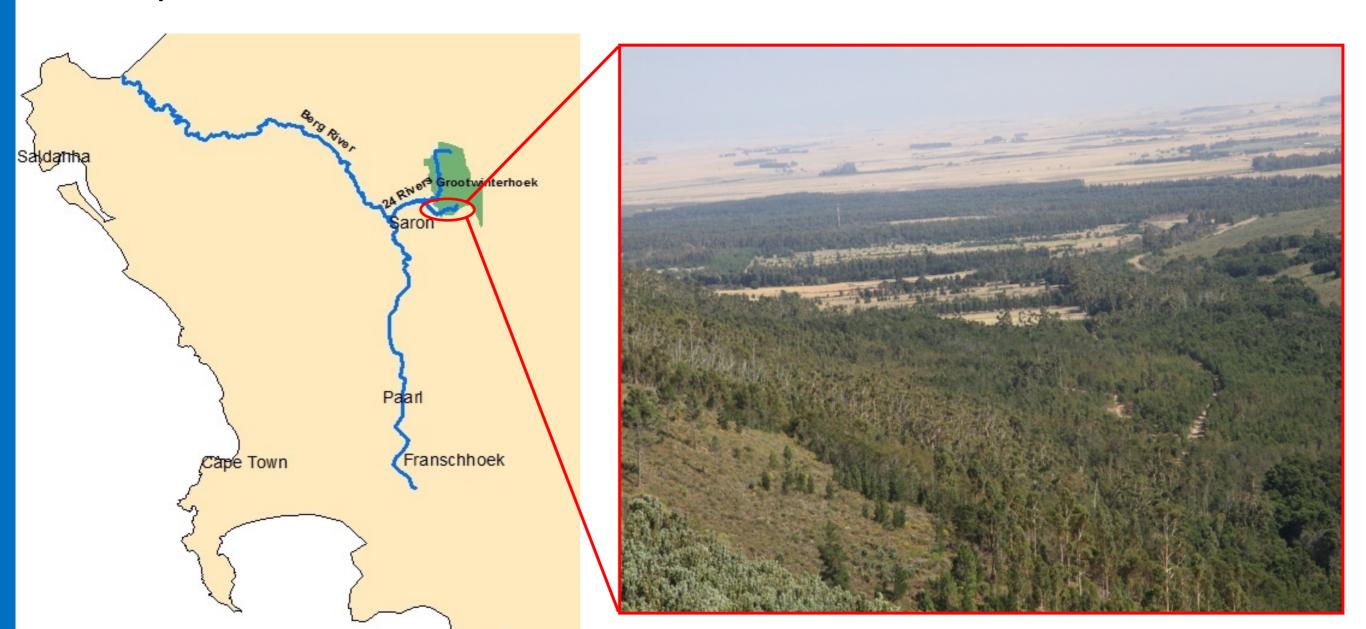
- 1. Securing the valuable water information being gathered in the project: alignment with BOCMA water quality monitoring.
- 2. Information sharing and knowledge transfer: Web-based tool in collaboration with BOCMA
- 3. Prince Alfred's Hamlet water quality management: WASH, waste disposal management (in collaboration with the municipality); engagement with the informal farmers (Department of Agriculture).
- 4. Alien vegetation clearing in the headwaters (in collaboration with Cape Nature).



WOOLWORTHS Water Balance Programme



- Woolies' operational water use translates to 313 ha of alien veg.
- WB will clear 160ha in 2 catchments (Berg & Palmiet) by 2015.
- 50ha of which have already been cleared.
- Thus far 1 763 person days of work created & 130 788kl "replenished"



Farming for the Future

Audits of Woolworths 15 largest fruit and vegetable growers, show:

- an average 20% reduction in the use of synthetic fertilizers;
- an average increase of 34% in compost use per kg produce produced;
- a 3% increase in soil carbon;
- water use was reduced by 720.9 million m3 over the past three years which represents a 16% drop in water usage
- an 18% reduction in fossil fuel use;
- sustainable pest management techniques 50% reduction in the usage of pesticides and herbicides, as well as an increase in biodiversity.



